

# arm research

outperform

## INDIA GLYCOL LTD. (IGL) - RESULT UPDATE

2<sup>ND</sup> FEBRUARY, 2010

#### STOCK DETAILS

BSE Code	500201
Current Market Price	Rs. 117/-
Market Capitalisation	Rs. 3,261 mn
Face Value (Rs.)	Rs. 10/-
Book Value per share	Rs. 134/-
52 Wk High (BSE)	Rs. 172.4/- (27 <sup>th</sup> Oct 09)
52 Wk Low (BSE)	Rs. 41.55/- (12 <sup>th</sup> Mar 09)

### (Rs. in mn)

Particulars	Q 3 FY 10	Q3 FY 09	YoY	Q2 FY 10	QoQ	9 months	9 months	% change
			% change		% change	FY 10	FY 09	
<b>Net Sales</b>	2916.7	2,045	42.6%	2775	5.11%	8,025	8,074	(0.61)%
EBITDA	272.2	(88.5)	408%	213.5	27.49%	577.9	776	(25.5)%
Margins (%)	4.36%	-		7.69%	(43.3)%	7.2%	9.61%	(25.07)%
Depreciation	149.6	133.4	12.14%	147.9	1.15%	440.2	413.2	6.54%
Interest	108.6	339.8	68.04%	114.6	(5.24)%	272.6	920.6	(70.39)%
Other	49.1	1.4	34.07%	67	(26.7)%	104.4	95.9	8.86%
Income								
Exceptional	41.8	(390)	110%		-	162.7	(390)	141.7%
items								
PBT	104.9	(950.3)	111%	18	482.7%	132.2	(851.9)	115.52%
Tax	(36.7)	241.6	-	(5.60)	-	(45.3)	159.5	1
PAT	68.2	(708.7)	109.6%	12.4	450%	86.9	(692.4)	112.5%
Margins (%)	2.30%	-		0.44%	422%	1.06%	8.48%	(87.5)%
No. of Equity	27.88	27.88	-	27.88	-	27.88	27.88	-
Shares (mn)								
EPS	2.44	(25.42)	109.6%	0.44	454%	3.12	(24.83)	112.57%



### arm research

outperform

#### Q3 FY 10 Result analysis

- 1) **Growth in Net Sales:** Net sales of the company improved by 42.6% YoY to Rs. 2916.7 mn in Q3 FY 10 on account of higher volumes in the Ethylene Oxide Derivatives (EOD) segment.
- 2) **EBITDA**: Huge growth was seen in EBITDA to Rs. 272.2 mn in Q3 FY 10 on account of improved margins from the EOD segment. The EO derivative segment comprises of high margin products like Ethoxylates, Glycol Ether & Acetates and Performance Chemicals. Currently this division contributes highest to IGLs revenues which are ~45%. The performance of Glycols segment was adversely affected as domestic prices of its feedstock viz. molasses and alcohol was high on account of poor availability of sugar cane. On QoQ basis, EBITDA has increased by 27.49%.
- 3) **Net Profits:** Net profit of the company (YoY) has seen huge growth to Rs. 68.2 mn. This was mainly on account of improvement in margins from the EOD segment and IGL in the previous year suffering a loss to the extent of Rs. 708.7 mn.

### arm research



outperform

#### **Disclaimer**

This document is not for public distribution and has been furnished to you solely for your information and must not be reproduced or redistributed to any other person. Persons into whose possession this document may come are required to observe these restrictions. This material is for the personal information of the authorized recipient, and we are not soliciting any action based upon it. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is for the general information of clients and Associates of arm research. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable though its accuracy or completeness cannot be guaranteed. Neither arm research, nor any person connected with it, accepts any liability arising from the use of this document. The recipients of this material should rely on their own investigations and take their own professional advice. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. Certain transactions -including those involving futures, options and other derivatives as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. Reports based on technical analysis centers on studying charts of a stock's price movement and trading volume, as opposed to focusing on a company's fundamentals and as such, may not match with a report on a company's fundamentals. Opinions expressed are our current opinions as of the date appearing on this material only. While we endeavor to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance, or other reasons that prevent us from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. We and our affiliates, officers, directors, and employees may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) or have other potential conflict of interest with respect to any recommendation and related information and opinions. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report. No part of this material may be duplicated in any form and/or redistributed without arm research's prior written consent.